

About Ruby K. Payne

Dr. Ruby K. Payne's career-long mission is to positively impact the education and lives of people in poverty throughout the world. Since 1972, when she first took up the role of a professional educator, success has followed her efforts. Initially a teacher and a principal, later an educational consultant, she is now also a trainer, speaker, author, business owner, and publisher. In short, she has become the *go-to expert* on the effects of class differences on relationships, whether at work, in organizations, at home, or in educational settings.

Her own educational background includes a B.A. from Goshen College, an M.S. in English Literature from Western Michigan University, and a Ph.D. in Educational leadership and Policy Studies from Loyola University.

Dynamic and accessible, Dr. Payne speaks at more than 180 engagements per year. Business and community leaders, educators, and social service workers all benefit from her practical and creative solutions to the challenges posed by socioeconomic differences between individuals.

A prolific author, Dr. Payne has written or co-authored more than a dozen books including her seminal *A Framework for Understanding Poverty*, which has sold more than 1 million copies since its release in 1996, and *Crossing the Tracks for Love* (2004). For a complete catalogue of titles, please visit www.ahaprocess.com.

As founder and CEO of aha! Process, Inc., a highly successful publishing and training company, Dr. Payne oversees a cadre of more than 50 consultant presenters. She alone has certified more than 5,000 *Framework* trainers around the world. Her training programs include a dozen seminars on the subject of poverty and class differences, while her publishing credits number more than three dozen books and video products.

Like no one else, Ruby K. Payne, Ph.D. is at the forefront of understanding and action in the field of class differences and poverty. Her decades long study of the “hidden rules” of class has brought eye-opening insight and practical solutions to thousands of people who, like her, desire to raise the level of understanding, communication and cooperation between and among people of all classes.

To find out more about Dr. Payne, her published works, and her training programs, visit www.ahaprocess.com, or call 800) 424-9484 or (281) 426-5300.